



PRICING GUIDANCE: Line price to Clubtails

PLACEMENT: Adjacent to Clubtails and other FMBS on 16oz shelf

• Do NOT place next to other malts (e.g. Alloy Series) to minimize cannibalization

SHELF LIFE: 26 weeks

Sell Story Video Scan

Steel Reserve Tiki Series

REASONS TO BELIEVE

THE PERFECTLY MIXED COCKTAIL IN A CAN WITH BOLD VACATION FLAVORS THAT BRING ISLAND VIBES TO THE SENSES

- The high ABV (10-12%) segment is growing 32% a year
- Opportunity to gain a first mover advantage as the first nationally distributed 10% ABV FMB
- 79% Top2Box Purchase Intent with 21-27 YO consumers
- Strawberry Daiquiri has **80% Top2Box Purchase Intent** and Island Punch, a combination of Mango and Pineapple, has the **top 2 trending fruit flavors**

SKUs

STEEL RES DAIQ 24 6/4 16OZ AL IS CAN HICTRY



034100008734



STEEL RES PNCH 24 6/4 16OZ AL IS CAN HICTRY

034100008741

